



Differentiated PLC Investment Model Designed for Deeptech

Dr. Ilian Iliev, CEO

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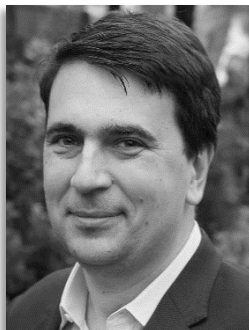
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NetScientific plc (AIM: NSCI) is an investment and commercialisation group with focus on life sciences, sustainability, industrials

- NS acquisition of Deeptech specialist EMV Capital in September 2020 transformed the company from a standstill into a scalable VC business
- Identifying, investing, and building high growth companies in the UK and internationally
- Growing from 8 to 24 companies in 2.5 years; Fair Value increased from £11.8m to £31m end of 2021
- Proactive management of portfolio and value creation
- Capital-light investment approach: cautious use of balance sheet, driving syndicated investments
- A mixture of direct equity stakes and carried interest stakes in portfolio



Effective Board Leadership & Corporate Governance



Dr. Ilian Iliev, CEO

- Founder of EMV Capital – acquired by NetScientific PLC in 2020
- Significant shareholder of NetScientific (15%+)
- Experienced investor, negotiator, strategist & hands-on manager
- IP commercialisation at CambridgeIP; experience in energy, industrials, medtech
- PhD Cambridge University Judge Business School



Ed Hooper, Executive Director and Group General Counsel

- Former Partner of a City headquartered international law firm
- 20+ years experience as a lawyer, specialising in advising on a broad range of transactions, including fundraisings, M&A, IPOs, joint ventures and restructurings, many on an international scale
- Solicitor of the Senior Courts of England and Wales



***Dr. Jonathan Robinson,
Interim Non-Executive Chair and Chair of Audit Committee***

- Experienced company director, entrepreneur and investor
- Co-founded the publicly quoted Group NBT plc, which ultimately became NetNames Group. Director and CEO of the group
- Previously non-executive director of Nominet
- PhD in Materials Engineering from University of Cape Town



***Prof. Stephen Smith, Non-Executive Director, Chair of
Remuneration and Nomination Committees***

- Senior academic roles in University of Cambridge, Imperial College London and internationally
- Recent Chairman of NHS Trust and NED of other Companies
- Founded GNI Group, Tokyo-listed Cambridge University spin-out



Stephen Crowe, CFO

- Experienced finance leader with 20+ years experience in a wide range of financial institutions from blue chip organisations (AXA) to SMEs (THB Group, R K Carvill & Co. and Towergate Partnership)
- Qualified chartered accountant
- Degree from Auckland University (NZ)

SUPPORTED BY STRONG OPERATIONAL AND INVESTMENT TEAM, VENTURE PARTNERS AND ADVISORS

- **Proactive management:** Board representation in 13 companies
- **“Capital light” investment:** leveraging NS balance sheet & Plc status for syndicated funding
- **Value Creation:** value creation or fundraising programs with 10 companies
- **Cohort focus approach:** deeper direct stakes alongside advised capital – scope for significant investment returns
- **Service fees:** corporate finance and value creation service fees supporting cost of infrastructure

Executing growth

- **Focus:** value inflection, exit & liquidity events, to realise shareholder returns
- **Scalable model:** continued improvement of infrastructure and processes to deliver performance
- **Internationalisation:** support internationalisation of companies exploit potential and harness synergies

Group Portfolio – Diversified Risk and Increased Investment Return Opportunities



24 companies in Life Sciences, Deeptech and Sustainability segments



**Portfolio comprises of equity investments and exposure to companies through carried interest, realisable on exit*

BALANCED PORTFOLIO FOR ENHANCED PERFORMANCE AND RISK MITIGATION

- **Capital light investment strategy:** enables NetScientific to support its portfolio companies with a very selective use of its balance sheet
- **Proactive investment approach:** opens up value opportunities, investments on advantageous conditions
- **Value creation services:** selective interventions in portfolio companies – accelerating growth and de-risking
- **Fee-based services:** offsetting the costs of running a VC operation
- **Strong corporate links:** Joint Development Agreements, co-investments, validation
- **Early liquidity:** generating investment returns ahead of full exits, cash supporting operations
- **Routes to exit:** mature portfolio - several portfolio companies with routes to exit
- **Internationalisation:** strong international investor and corporate networks, footprint in US and EU – helping companies internationalise early
- **Driving portfolio synergies:** accelerating growth and creating new opportunities for innovation

2022 Trading Update: Progress Despite Challenging Market Conditions



- **Continued fair value growth (from £31m at end of 2021):** Reflecting pro-active management, key value creation projects and fund-raising
- **Portfolio:** Selectively participated in/led 10 investments through both direct and syndicated means, aligning with our capital light model
- **Partial Liquidity:** profitable partial sell-down from a privately held portfolio company – ‘proof of concept’ demonstrating ‘evergreen’ potential of model
- **Expanded portfolio of 24 companies** by taking direct stakes in 3 companies on advantageous (non-cash) terms – significant upside potential added
- **Infrastructure:** team growth and model consolidation; EMV Capital increased revenues and covering costs
- **Placement:** NSCI Placing of £1.5m to support strategy implementation
- **Board Changes** to drive growth ambitions, and key strategic hires to expand transactional and portfolio management capabilities

**Final results for the year to 31 December 2022 to be announced soon*

CONTINUED POSITIVE MOMENTUM, SHOWN IN GOOD RESULTS

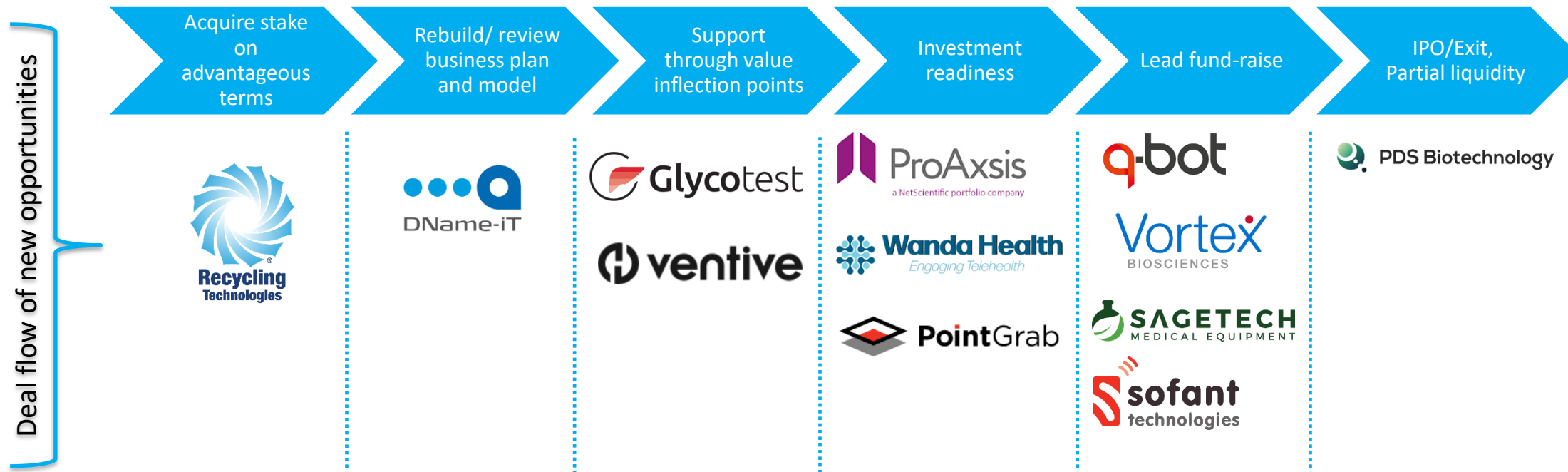
Active Portfolio Management and Value Creation



Concentrating on a “cohort” of companies, taking deeper stakes, with a focus on value creation and investment realisations

Selective new investments that align with our model, offer good value, and can benefit from value creation services

CONTINUED SUPPORT THROUGH SUCCESSIVE STAGES

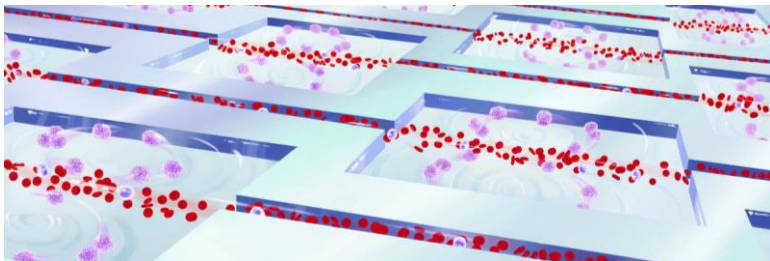


Portfolio Highlights: Selective Deeper Involvement



Vortex, US-UK (liquid biopsy, oncology, 30% direct)

- NSCI took 30% stake for a non-cash consideration (on books at £300k cost)
- Multi-year fee-based support helped with turnaround
- EMV Capital-led EIS Investment round
- Now positioned for growth in US, UK, EU in oncology research and liquid biopsy markets
- Dual-based in San Francisco and London



Q-Bot, UK (robotics as a service, home retrofit insulation, 17.6% direct, 30.9% under advisory)

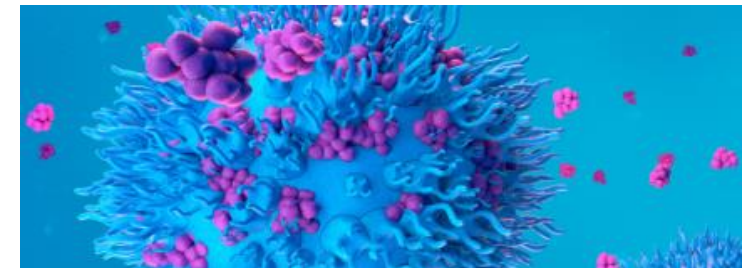
- Mature robotics technology company with growing sales in UK retrofit industry
- In 2021 acquired strategic stake in company at attractive valuation – as part of turnaround strategy
- Paid-for management services support + EMV Capital led investments
- Sales more than 2x to c.£4m+
- Driving change, accelerating UK growth, US and EU opportunities



PDS Biotechnology Corp, NASDAQ:PDSB (Immuno-oncology, c.4.7% share)

- Continued progress with 4 Phase 2 trials with Merck Inc, NCI, MD Anderson, Mayo Clinic
- Launching Phase 3
- In-licensing deal with Merck KGaA
- Strong cash position to progress strategy

Current market cap c.\$246m (22 May 23)



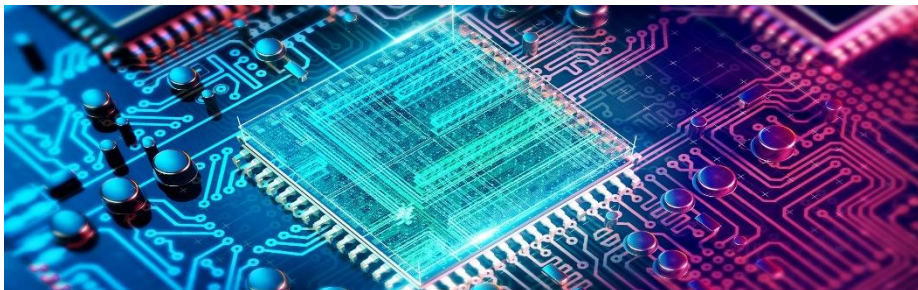
...TARGETED COMPANIES WITH POTENTIAL FOR GREATER RETURNS...

Portfolio Highlights: Selective Deeper Involvement



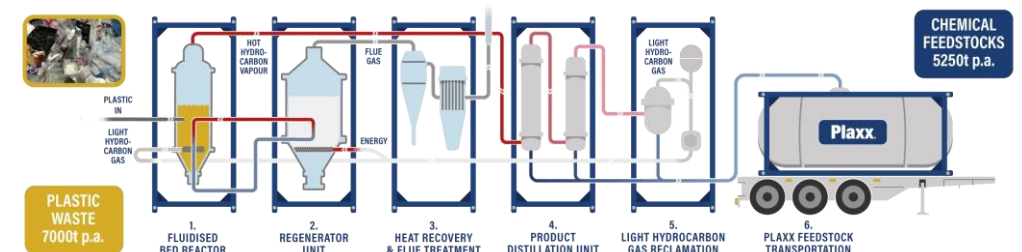
Martlet Capital Ltd (Cambridge)

- A leading early-stage VC in Cambridge
- 49 portfolio companies in Cambridge high-tech
- EMV Capital supported MBO from Marshall Group in 2021 (alongside SARANAC) – minority stake
- Close links between EMV Capital and Martlet Capital
- Working on follow-on and co-investment structures



Deeptech Recycling Ltd (30% direct stake)

- Originated and drove strategy to acquire the assets of Recycling Technologies Ltd from the Administrator
- Well-known developer of plastic-waste recycling technology platform
- Earlier in 2022 the company was targeting an AIM IPO with a market capitalisation of £80m+
- Value Creation team working on relaunch of business in a more 'capital light' approach



...TARGETED COMPANIES WITH POTENTIAL FOR GREATER RETURNS...

Outlook: NSCI Strategic Objectives FY2023+



Progress Sustainable Business Model

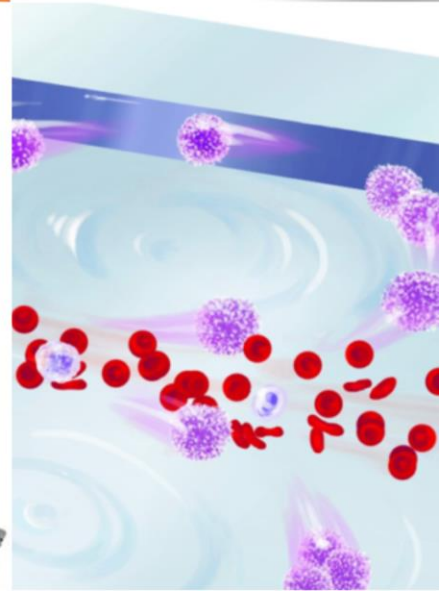
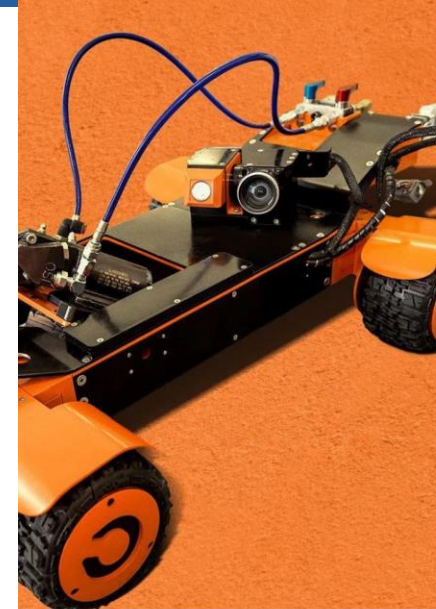
- The generation of more fees from EMV Capital
- Selective divestments
- External funding for subsidiaries
- Expand funds practice

Increase the NAV and Fair Value

- Progress portfolio companies through value creation stages
- Third party investment rounds
- Proactive portfolio management

Generate Investment Returns

- Profitable exits of select portfolio companies
- Targeted growth of a curated portfolio



Transformed business, a robust investment model

- Maturing portfolio with added potential, drive for exits/liquidity events
- Management commitment and focus, well placed and flexible
- Align underlying (and increasing) asset value with market cap
- Strong fees and deals pipeline for 2023
- Multiple opportunities to grow and realise shareholder returns

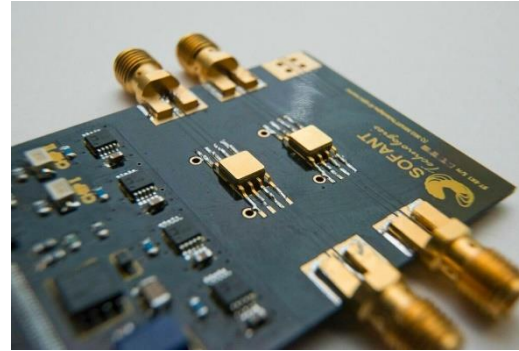
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Thank you! Q&A

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Lab-grown bones will save patients from having their own bone harvested if they need a graft



Sofant Technologies signs €7.3 million European Space Agency contract

BIOTECH

Merck KGaA hands over IL-12-targeting cancer med to PDS Biotech in \$121M deal



Guy's and St Thomas' study confirms high capture efficiency of SageTech Medical's solution



PDS Biotech Announces 100% Clinical Response in Cervical Cancer Patients in Preliminary Data from IMMUNOCERV Phase 2 Clinical Trial

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The Q-Bot is currently being used by UK councils to insulate homes